

7 December 2016

ZipTel Announces Strategic Partnership with Tata Communications

ZipTel Limited ("**ZipTel**" or "the **Company**", ASX: ZIP) is pleased to announce that it has entered into a strategic partnership with Tata Communications ("Tata"), the largest wholesale voice carrier in the world. Integrating Tata's voice termination network into the Zipt Consumer product will result in improved quality of service ahead of roll out of the new subscription focus - offering competitive international calling bundles that yield recurring revenues. The integration also coincides with the upcoming launch of the Tizen platform version of Zipt, ensuring maximum uptake from this unique opportunity to build the consumer user base into paying users from our targeted marketing campaigns.

Tata delivers the highest level of voice termination quality and with their scale is able to do so at some of the most economic pricing available by such a carrier. Tata has significant coverage in areas where Zipt has excellent uptake, particularly South East Asia and the Subcontinent. For these Zipt users, the alliance with Tata will mean lower latency, higher quality calling and in many instances, lower prices to encourage top and bundle usage.

Tata Communications in numbers:

- Largest wholesale voice carrier carrying 53 billion minutes of wholesale voice traffic annually – 1 in 10 voice calls globally
- World's largest wholly owned submarine fibre network – more than 500,000 km of subsea fibre, and more than 210,000 km of terrestrial fibre
- Only Tier-1 provider that is in the top five in five continents, by internet routes
- Over 24% of the world's internet routes are on Tata Communications' network
- 44 data centres and colocation centres with over 1 million sq. ft. of space
- 7,600 petabytes of internet traffic travel over the Tata Communications' internet backbone each month
- 15+ terabits/s of international bandwidth lit capacity

Bert Mondello, CEO, ZipTel commented:

"Soon the subscription strategy for the Zipt consumer product will be implemented and the Zipt Tizen product will also be launched. This alliance with Tata will ensure that we have high quality coverage and offer new users a great calling experience and an abundance of cheap subscriptions to suit any user habits."

-Ends-

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About ZipTel

ZipTel is an Australian owned and operated telecommunications business focused on providing international roaming and calling solutions to consumers and businesses, using state of the art technologies developed and wholly owned by ZipTel Limited. ZipTel listed on the ASX in July 2014 with its core focus the Zipt mobile based communications application for consumers and the Zipt Systems Enterprise suite for businesses.

About Tata Communications

Tata Communications is a global company with its roots in the emerging markets. Headquartered in Mumbai and Singapore, it has more than 8,000 employees across 38 countries. The \$3 billion company is listed on the Bombay Stock Exchange and the National Stock Exchange of India and is the flagship telecoms arm of the \$100 billion Tata Group.

